



## APPLICATION FORM

### BENEFITS OF PARTICIPATION

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also join the networking reception at the British Ambassador's Residence.

- ✓ 8 -12 pre-arranged meetings with key EPC Contractors and Operators
- ✓ Networking Reception at the British Ambassador's Residence / VIP Venue
- ✓ Meet and network with relevant local companies, partners & agents
- ✓ In Country briefing: local content, business environment & key players in the market
- ✓ Your company profile included in official delegation brochure
- ✓ Insight from EIC sector analysts
- ✓ Support from DIT and British Embassy in both markets
- ✓ Support from EIC's office in London
- ✓ Support from an experienced EIC Delegation Manager

### WHY NIGERIA?

With the sheer scale of investments and number of projects under development, Nigeria represents the most significant market of opportunity in Sub-Saharan Africa.

Nigeria is a major player in the oil & gas industry with total proven reserves of over 37 Bbbl of oil, and production rates of over 2 MMbbl/d. Add to this proven gas reserves of around 193 Tcf, significant LNG liquefaction capacity, and a growing downstream sector, Nigeria represents a significant market of opportunity for the UK oil and gas supply chain. During the last 12 months several significant contracts have been awarded to major international contractors including L&T Hydrocarbon Engineering, Emerson, Fores Engineering, Cosider Group and KBR.

The delegation will give companies the opportunity to meet with the major investors and contractors in the market and to get a better understanding of the huge opportunities that exist for the UK supply chain to supply goods and services.

### DRAFT ITINERARY

Group meetings will be organised with the assistance of DIT Nigeria. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in the market. The final programme will be tailored to suit delegates' requirements as closely as possible.

Once your booking is confirmed you will be asked to complete a Supplementary Data Form with the names of companies and individuals you would like to see included in the programme. It is the intention to organise structured group visits but with time free for delegates to make individual visits and follow-up

	EARLY BIRD	REGULAR
<b>EIC MEMBER RATE</b>	<b>£2,230 +VAT</b>	<b>£2,330 +VAT</b>
<b>NON-MEMBER RATE</b>	<b>£2,380 +VAT</b>	<b>£2,480 +VAT</b>

**EARLY BIRD BY** FRIDAY 28 JUNE

**BOOKING DEADLINE** FRIDAY 20 SEPTEMBER



TRADE DELEGATION TO NIGERIA  
25 – 28 NOVEMBER 2019



**Nigeria Trade Delegation – 25- 28 November 2019**

Please return the completed and signed application form to [lucia.durante@the-eic.com](mailto:lucia.durante@the-eic.com)

Delegate name: \_\_\_\_\_ Job title: \_\_\_\_\_

UK Company name: \_\_\_\_\_ Company reg no: \_\_\_\_\_

UK Address: \_\_\_\_\_

Direct line: \_\_\_\_\_ Switchboard: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

**Application forms without UK registered company details will not be accepted.**

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

	<b>Early Bird</b>	<b>Regular</b>
<b>EIC Member</b>	£2,230 + VAT	£2,330 + VAT
<b>Non-Member</b>	£2,380 + VAT	£2,480 +VAT

- Please send an invoice to the above contact
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.  
(Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)
- I wish to pay via credit card:

Card number: \_\_\_\_\_

Start date: \_\_\_\_\_

Expiry date: \_\_\_\_\_

Name on card: \_\_\_\_\_

Signature: \_\_\_\_\_

- d) Is your business a “potential or developing exporter”? Yes No  
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business “new to market” (not exported to this market in the last 12 months)? Yes No

**Signature:** \_\_\_\_\_

**Name (in caps):** \_\_\_\_\_ **Date:** \_\_\_\_\_

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in the application or otherwise having our written consent may result in your exclusion from the delegation without any right to a refund